

# Fund Update

## PIE FUNDS MANAGEMENT SCHEME: PIE AUSTRALASIAN EMERGING COMPANIES FUND

### Fund update for the quarter ended: 30.09.16

This fund update was first made publicly available on 31.10.16

#### What is the purpose of this update?

This document tells you how the Pie Australasian Emerging Companies Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Pie Funds Management Limited (Pie Funds) prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

#### Description of this fund

The Pie Australasian Emerging Companies Fund will seek to provide investors with long term capital growth by investing predominantly in a concentrated portfolio of hand-picked Emerging Companies, where Pie Funds considers value is greatest and the opportunity of earnings growth is high. The Pie Australasian Emerging Companies Fund may also invest in other types of financial products such as cash and unlisted equities.

Net Asset Value	\$90,785,665 as at 30.09.16
Date the fund started	02.04.13

#### How has the fund performed?

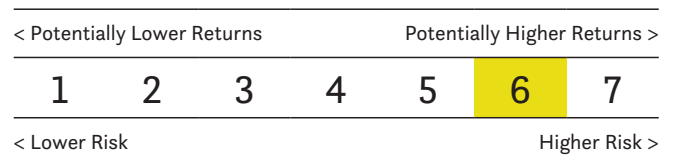
	Past Year
Annual return (after deductions for charges and tax)	43.73%
Annual return (after deductions for charges but before tax)	42.84%
Market Index annual return (reflects no deduction for charges and tax)	37.05%

The S&P/ASX Emerging Companies Index (XEC) represents the small cap members outside the S&P/ASX 300 Index. The index provides a benchmark for micro-cap investments.

Additional information about the market index is available on the offer register.

#### What are the risks of investing?

Risk indicator for Pie Australasian Emerging Companies Fund <sup>1</sup>



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

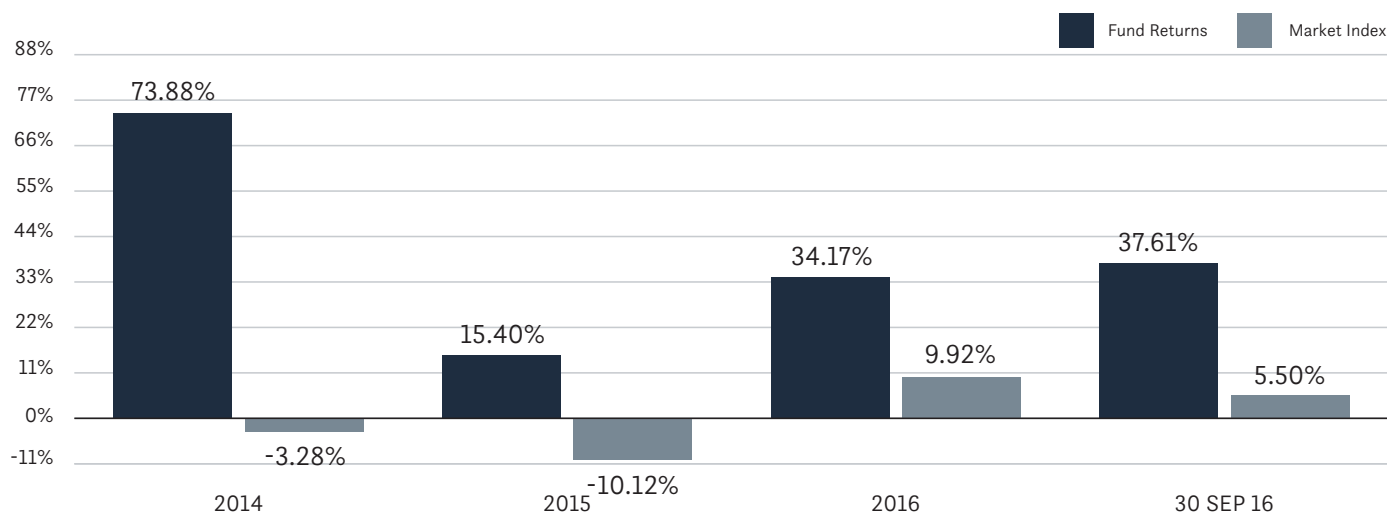
To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [www.sorted.org.nz/tools/investor-kickstarter](http://www.sorted.org.nz/tools/investor-kickstarter)

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for 1 October 2011 to 30 September 2016. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

## Annual return graph



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 30 September 2016. Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

## What fees are investors charged?

Investors in Pie Australasian Emerging Fund are charged fund charges. In the year to 31 March 2016 these were:

	% of net asset value
<b>Total fund charges</b>	4.93%
Which are made up of:	
<b>Total management and administration charges</b>	
Including	
Manager's basic fee	1.23%
Other management and administration charges	0.00%
<b>Total performance-based fees</b>	3.70%
<b>Other charges</b>	\$ amount per investor
Other charges	\$0.00

See the Product Disclosure Statement for more information about the basis on which performance fees are charged.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the Product Disclosure Statement for more information about those fees.

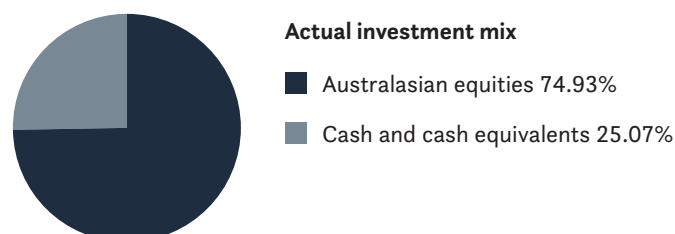
Small differences in fees and charges can have a big impact on your investment over the long term.

## Example of how this applies to an investor

Lucy had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Lucy received a return after fund charges were deducted of \$4,284 (that is 42.84% of her initial \$10,000). Lucy did not pay any other charges. This gives Lucy a total return after tax of \$4,373 for the year.

## What does the fund invest in?

This shows the types of assets that the fund invests in.<sup>2</sup>



## Target investment mix

Cash and cash equivalents	0%	Listed property	0%
New Zealand fixed interest	0%	Unlisted property	0%
International fixed interest	0%	Commodities	0%
Australasian equities	100%	Other	0%
International equities	0%		

## Top 10 investments

	Name	% of fund net assets	Type	Country
1	ANZ 28 A/C (Credit Rating: AA-)	17.12%	Cash and Equivalents	NZ
2	Trilogy International Limited	11.69%	Australasian Equities	NZ
3	SDI Limited	7.69%	Australasian Equities	AU
4	Emerchants Limited	6.77%	Australasian Equities	AU
5	CitiBank AUD A/C (Credit Rating: A+)	5.90%	Cash and Equivalents	NZ
6	Kip McGrath Education Centres Limited	4.10%	Australasian Equities	AU
7	Easton Investments Limited	3.98%	Australasian Equities	AU
8	Cogstate Limited	3.88%	Australasian Equities	AU
9	Eureka Group Holdings Limited	3.87%	Australasian Equities	AU
10	Motorcycle holdings Limited	3.74%	Australasian Equities	AU

The total value of the top 10 individual assets of the fund make up 68.74% of the net asset value of the fund.

## Key personnel

Name	Current position	Time in current position	Previous or other current position	Time in previous or other current position
Michael Taylor	CEO and CIO	9 years and 3 months	Banking Analyst at BOS International	2 years and 0 months
Roy Knill	Non-Executive Director	3 years and 6 months	Director at CityMed	14 years and 0 months
Mark Devcich	Head of Research and Portfolio Manager	5 years and 0 months	Accountant at PwC	2 years and 6 months
Christopher Bainbridge	Senior Investment Analyst and Portfolio Manager	4 years and 0 months	Lawyer at Freshfields Bruckhaus Deringer LLP London	2 years and 10 months
Christopher Wright	Investment Analyst	2 years and 7 months	Banking Clerk at BNZ	1 year and 6 months

## Further information

You can also obtain this information, the PDS for the Pie Australasian Emerging Companies Fund, and some additional information from the offer register at [www.companiesoffice.govt.nz/disclose](http://www.companiesoffice.govt.nz/disclose)

## Notes

- As the Fund has not been in existence for five full years, its risk category has been calculated using market index returns as well as actual returns. As a result, the risk indicator may provide a less reliable indicator of the potential future volatility of the fund. Market index returns have been used for the period from 1 October 2011 - 31 March 2013.
- For further information on each of the asset classes refer to the PDS and the SIPO.