

# Fund Update

## PIE FUNDS MANAGEMENT SCHEME: PIE CHAIRMAN'S FUND

### Fund update for the quarter ended: 31.03.17

This is a replacement fund update and replaces the previous 31 March 2017 version. The change reflected is to the benchmark index used for comparative purposes to ensure compliance with the regulations governing this fund. The new benchmarks now incorporate dividends in calculating returns. This version will be first made publicly available on 14 June 2017.

#### What is the purpose of this update?

This document tells you how the Pie Chairman's Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Pie Funds Management Limited (Pie Funds) prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

#### Description of this fund

The Pie Chairman's Fund will seek to provide investors with long term capital growth by investing predominantly in the other Pie Funds products. The other Pie Funds products focus on investment in Australian, New Zealand and Global listed equities of Smaller, Emerging and Medium Companies, where Pie Funds considers the value is greatest and the opportunity of earnings growth is high. Like the other Pie Funds products, direct investments may be made in hand-picked listed Australasian and New Zealand Smaller, Emerging and Medium Companies. In addition, the Pie Chairman's Fund may also invest in unlisted equities and other types of financial products such as cash at our discretion.

Net Asset Value	\$54,885,743.10 as at 31.03.17
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Date the fund started	01.09.14
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#### How has the fund performed?

	Past Year
<b>Annual return</b> (after deductions for charges and tax)	10.37%
<b>Annual return</b> (after deductions for charges but before tax)	9.77%
Market Index annual return (reflects no deduction for charges and tax)	13.67%

The S&P/ASX Small Ordinaries Accumulation Index (XSOAI) represents the small cap-members of the S&P/ASX 300 Index, but excludes those in the S&P/ASX 100 Index. This index provides a benchmark for small to medium cap investments and incorporates dividends.

Additional information about the market index is available on the offer register.

### What are the risks of investing?

Risk indicator for the Pie Chairman's Fund<sup>1</sup>

< Potentially Lower Returns				Potentially Higher Returns >		
1	2	3	4	5	6	7
< Lower Risk				Higher Risk >		

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

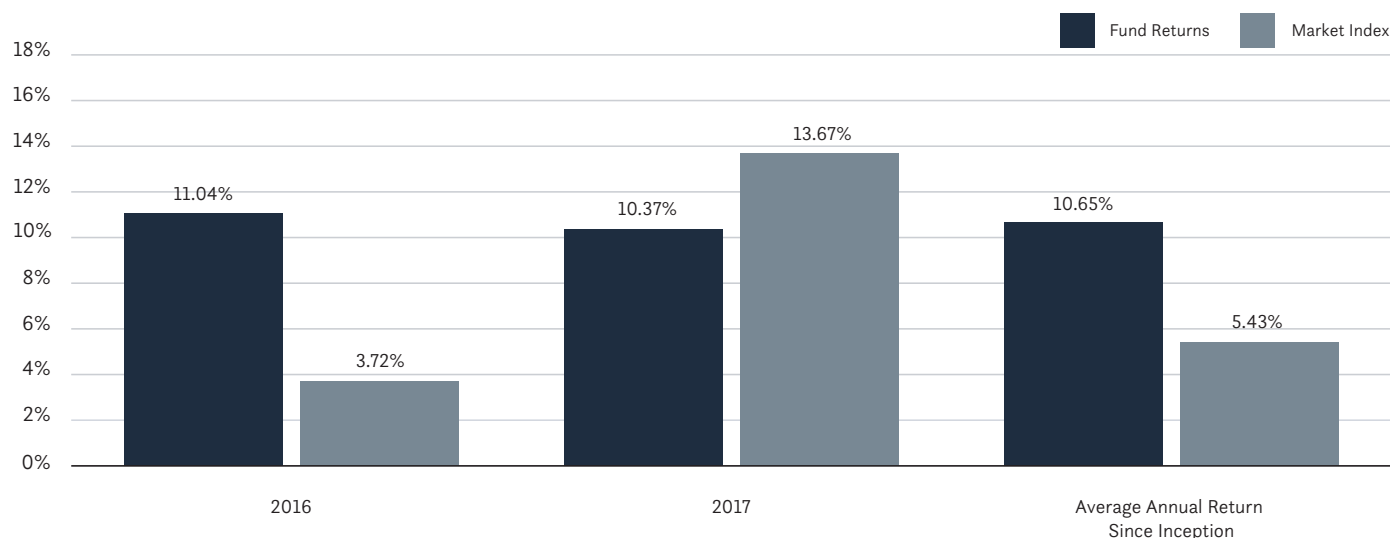
To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [www.sorted.org.nz/tools/investor-kickstarter](http://www.sorted.org.nz/tools/investor-kickstarter)

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for 1 April 2012 - 31 March 2017. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

## Annual return graph



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 31 March 2017. Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

## What fees are investors charged?

Investors in the Pie Chairman's Fund are charged fund charges. In the year to 31 March 2017 these were:

	% of net asset value
<b>Total fund charges</b>	<b>3.68%</b>
Which are made up of:	
<b>Total management and administration charges</b>	<b>1.72%</b>
Including	
Manager's basic fee	1.61%
Other management and administration charges	0.11%
<b>Total performance-based fees</b>	<b>1.96%</b>
<b>Other charges</b>	<b>\$ amount per investor</b>
Other charges	\$0.00

See the Product Disclosure Statement for more information about the basis on which performance fees are charged.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the Product Disclosure Statement for more information about those fees.

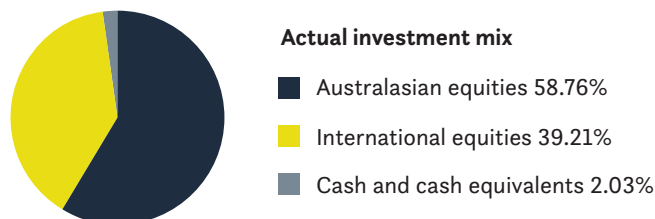
Small differences in fees and charges can have a big impact on your investment over the long term.

## Example of how this applies to an investor

Lucy had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Lucy received a return after fund charges were deducted of \$977 (that is 9.77% of her initial \$10,000). Lucy did not pay any other charges. This gives Lucy a total return after tax of \$1,037 for the year.

## What does the fund invest in?

This shows the types of assets that the fund invests in.<sup>2</sup>



## Target investment mix

Cash and cash equivalents	0%	Listed property	0%
New Zealand fixed interest	0%	Unlisted property	0%
International fixed interest	0%	Commodities	0%
Australasian equities	67%	Other	0%
International equities	33%		

## Top 10 investments

	Name	% of fund net assets	Type	Country
1	ANZ 28 A/C	20.75%	Cash and cash equivalents	NZ
2	CitiBank AUD Call AC	9.28%	Cash and cash equivalents	NZ
3	Citibank STG Call AC	6.41%	Cash and cash equivalents	NZ
4	EML Payments Limited	4.09%	Australasian equities	AU
5	Bravura Solutions Ltd	3.19%	Australasian equities	AU
6	iSelect Limited	3.02%	Australasian equities	AU
7	Gentrack Group Ltd	2.58%	Australasian equities	NZ
8	Vita Group Limited	2.49%	Australasian equities	AU
9	Huon Aquaculture Group Limited	2.48%	Australasian equities	AU
10	Pepper Group Limited	2.10%	Australasian equities	AU

The total value of the top 10 individual assets of the fund make up 56.39% of the net asset value of the fund.

## Key personnel

Name	Current position	Time in current position	Previous or other current position	Time in previous or other current position
Michael Taylor	CEO and CIO	9 years and 9 months	Banking Analyst at BOS International	2 years and 0 months
Roy Knill	Non-Executive Director	4 years and 0 months	Director at CityMed	14 years and 0 months
Mark Devcich	Head of Research and Portfolio Manager	5 years and 6 months	Accountant at PwC	2 years and 6 months
Christopher Bainbridge	Senior Investment Analyst and Portfolio Manager	4 years and 6 months	Lawyer at Freshfields Bruckhaus Deringer LLP London	2 years and 10 months
Christopher Wright	Investment Analyst	3 years and 1 month	Banking Clerk at BNZ	1 year and 6 months

## Further information

You can also obtain this information, the PDS for the Pie Chairman's Fund, and some additional information from the offer register at [www.companiesoffice.govt.nz/disclose](http://www.companiesoffice.govt.nz/disclose)

## Notes

- As the Fund has not been in existence for five full years, its risk category has been calculated using market index returns as well as actual returns. As a result, the risk indicator may provide a less reliable indicator of the potential future volatility of the fund. Market index returns have been used for the period from 1 April 2016 - 31 August 2014.
- For further information on each of the asset classes refer to the PDS and the SIPO.