

# Fund Update

## PIE FUNDS MANAGEMENT SCHEME: PIE AUSTRALASIAN DIVIDEND FUND

### Fund update for the quarter ended: 30.09.17

This fund update was first made publicly available on 27.10.17

### What is the purpose of this update?

This document tells you how the Pie Australasian Dividend Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Pie Funds Management Limited (**Pie Funds**) prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

### Description of this fund

The Pie Australasian Dividend Fund will seek to provide investors with a regular dividend payment stream as well as long term capital growth by investing predominantly in a portfolio of hand-picked listed Australian and New Zealand Smaller Companies that pay a dividend, where Pie Funds considers value is greatest and the opportunity of earnings growth is high. The Pie Australasian Dividend Fund may also invest in other types of financial products such as cash and unlisted equities.

Total value of fund	\$92,742,123.95 as at 30.09.17
Date the fund started	16.09.11

### How has the fund performed?

	Average over past 5 years	Past Year
<b>Annual return</b> (after deductions for charges and tax)	16.32%	1.58%
<b>Annual return</b> (after deductions for charges but before tax)	16.67%	1.37%
Market Index annual return (reflects no deduction for charges and tax)	5.09%	2.98%

The S&P/ASX Small Ordinaries Accumulation Index (AUD) (**XSOAI**) represents the small cap members of the S&P/ASX 300 Index, but excludes those in the S&P/ASX 100 Index. The index provides a benchmark for small to medium cap investments.

Additional information about the market index is available on the offer register.

### What are the risks of investing?

Risk indicator for the Pie Australasian Dividend Fund

< Potentially Lower Returns				Potentially Higher Returns >		
1	2	3	4	5	6	7
< Lower Risk				Higher Risk >		

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

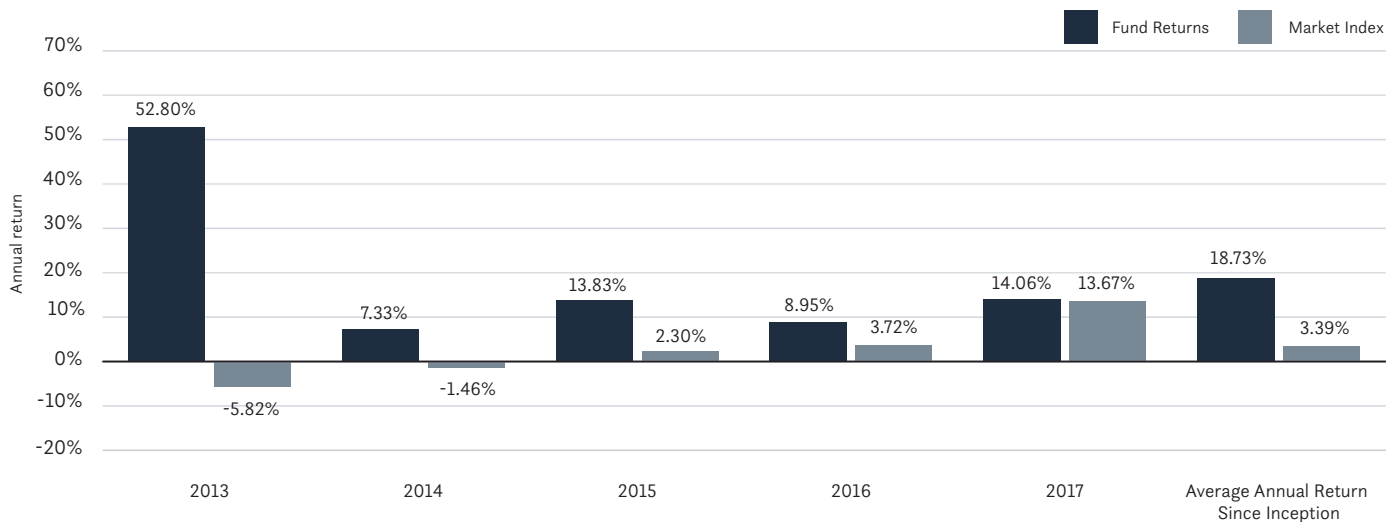
To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [www.sorted.org.nz/tools/investor-kickstarter](http://www.sorted.org.nz/tools/investor-kickstarter)

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for 1 October 2012 - 30 September 2017. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (**PDS**) for more information about the risks associated with investing in this fund.

## Annual return graph



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 30 September 2017. Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

## What fees are investors charged?\*

Investors in the Pie Australasian Dividend Fund are charged fund charges. In the year to 31 March 2017 these were:

	% of net asset value
<b>Total fund charges</b>	<b>3.65%</b>
Which are made up of:	
<b>Total management and administration charge</b>	<b>1.57%</b>
Including	
Manager's basic fee	1.57%
Other management and administration charges	0.00%
<b>Total performance-based fees</b>	<b>2.08%</b>
<b>Other charges</b>	<b>\$ amount per investor</b>
Other charges	\$0.00

See the Product Disclosure Statement for more information about the basis on which performance fees are charged. Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds, although these are not currently charged by Pie Funds). Small differences in fees and charges can have a big impact on your investment over the long term.

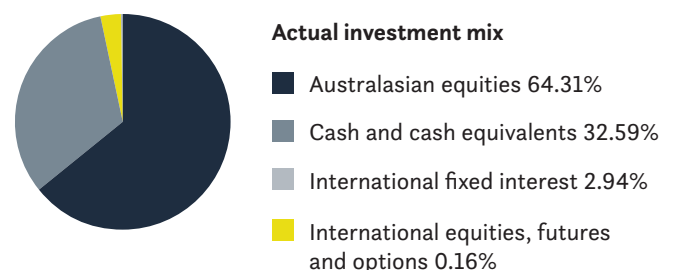
\*The fees are represented as a percentage of net asset value (NAV). While Pie Funds charges fees as a percentage of gross asset value (GAV); the law insists the fees be disclosed as a percentage of NAV. As a result, there will be discrepancies between the fees set out in this document and the actual fees incurred.

## Example of how this applies to an investor

Lucy had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Lucy received a return after fund charges were deducted of \$137 (that is 1.37% of her initial \$10,000). Lucy did not pay any other charges. This gives Lucy a total return after tax of \$158 for the year.

## What does the fund invest in?

This shows the types of assets that the fund invests in.<sup>1</sup>



## Target investment mix

Cash and cash equivalents	0%	Listed property	0%
New Zealand fixed interest	0%	Unlisted property	0%
International fixed interest	0%	Commodities	0%
Australasian equities	100%	Other	0%
International equities	0%		

We actively manage all currency exposure. It is not our intention to 100% hedge the currency at all times; some overseas securities may be unhedged.

## Top 10 investments

	Name	% of fund net assets	Type	Country
1	ANZ Bank	17.46%	Cash and cash equivalents	NZ
2	Citibank	12.38%	Cash and cash equivalents	NZ
3	Bravura Solutions Limited	8.37%	Australasian equities	AU
4	Macquarie Telecom Group Limited	6.96%	Australasian equities	AU
5	Helloworld Travel Limited	6.47%	Australasian equities	AU
6	Gentrack Group Limited	6.29%	Australasian equities	NZ
7	MNF Group Limited	5.06%	Australasian equities	AU
8	Vista Group International Limited	4.94%	Australasian equities	NZ
9	Eclix Group Limited	4.04%	Australasian equities	AU
10	Pacific Current Group Limited	3.73%	Australasian equities	AU

The total value of the top 10 individual assets of the fund make up 75.70% of the net asset value of the fund.

## Key personnel

Name	Current position	Time in current position	Previous or other current position	Time in previous or other current position
Michael Taylor	CEO, CIO and Executive Director	10 years and 3 months	Manager at BOS International	2 years and 0 months
Roy Knill	Non-Executive Director and Chairman of the Investment Committee	4 years and 6 months	Director at CityMed	14 years and 0 months
Mark Devcich	Head of Research and Portfolio Manager	6 years and 0 months	Accountant at PwC	2 years and 6 months
Christopher Bainbridge	Senior Investment Analyst and Portfolio Manager	5 years and 0 months	Lawyer at Freshfields Bruckhaus Deringer LLP London	2 years and 10 months
Christopher Wright	Senior Investment Analyst and Portfolio Manager	3 years and 7 months	Banking Clerk at BNZ	1 year and 6 months

## Further information

You can also obtain this information, the PDS for the Pie Australasian Dividend Fund, and some additional information from the offer register at [www.companiesoffice.govt.nz/disclose](http://www.companiesoffice.govt.nz/disclose).

## Notes

1. For further information on each of the asset classes refer to the PDS and the SIPO.